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## Press Release

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## LiteScape VoIP Application Simplifies Call Tracking with Client Matter Codes at Munsch Hardt Kopf & Harr, P.C.

Innovative commercial law firm using LiteScape technology to increase productivity and capture additional revenue

Redwood Shores, CA—March 28, 2007—LiteScape Technologies, Inc. (<u>www.litescape.com</u>), a leading developer of unified communications applications, today announced that Texas law firm Munsch Hardt Kopf & Harr has purchased and deployed LiteScape's VoIP applications for the legal vertical market to automate their call tracking and billing processes to clients. The LiteScape CallTrack PRO application has been deployed in multiple locations to all employees at the firm's offices in Texas.

Munsch Hardt Kopf & Harr, P.C. (www.munsch.com) is an innovative commercial law firm dedicated to providing businesses with sophisticated legal services and practical business solutions. With offices in Dallas, Houston and Austin, Munsch Hardt serves clients in many legal areas including Reorganization and Corporate Finance, Corporate & Securities, Litigation, Real Estate, Appellate Law, White Collar Crime, Intellectual Property, Intellectual Property Litigation, Energy, Oil & Gas and Tax. Founded in 1985, the firm distinguishes itself from the "old guard" by being more energetic, agile and responsive, and focused on the practice areas that really matter to a new generation of business leaders.

When Munsch upgraded their legacy PBX system to a VoIP system they wanted to fix the frustrating problem of billable calls that required manual reconciliation and resulted in lost revenue. The legacy system allowed for the entry of client/matter codes for long distance calls, but once the code was entered, there was no way to fix an incorrect digit unless the long distance number was redialed. Additionally the legacy system accepted *any* client/matter number entered, without validation. "CallTrack PRO imports client/matter codes from our accounting software and verifies the user entered the correct code," said Chuck Balash, Director of Information Systems at Munsch Hardt. "We no longer have to go back to users to get the right client/matter code when it was entered incorrectly. This not only saves time for our administrative staff but also billable attorney time."

"We understand the needs of professional services firms and work to deliver the technology that will help make their practice successful," explains LiteScape's Rod Hamlin, executive vice president of sales and marketing. "In addition to being an award-winning product in the legal vertical, LiteScape for Legal is the most widely deployed VoIP call management system by legal and professional services firms in the United States." Along with CallTrack PRO, LiteScape's legal solutions includes OnCast, which gives professional firms the ability to search and dial across multiple sites and view Presence availability before making a call. Collaboration is simplified with a one-click feature to initiate or join a conference call. OnCast can also be used to broadcast to individuals or groups for multi-media training to increase productivity or to send emergency alerts to create a safer work environment.

Balash adds, "One of the advantages of CallTrack that really got our attention was the self learning of the phone number and associated client/matter code. We were able to dramatically reduce errors and make the process very simple with only one button to push to accept the pre-learned codes."

In additional to its solution for legal and professional services firms, LiteScape offers a full line of solutions for the retail, government, financial, healthcare, and education verticals, which are delivered quickly with proven ROI. These solutions enable secure, real-time collaboration comprised of voice, data, and image streams that can be coordinated and simultaneously delivered to various IP devices. For example, with the push of a single button, users can invite and join participants to on-demand teleconferences, videoconferences or web-collaboration meetings from their desktops, IP phones and wireless devices, automating and simplifying what is normally a cumbersome process.

LiteScape markets its products globally through reseller relationships and strategic partnerships with AT&T, Cisco, and Avaya. The company's VoIP solutions are relied on by hundreds of organizations in a broad array of industry segments to increase the value of enterprise-wide IP deployments.

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## About LiteScape

LiteScape Technologies enhances the value of IP-based networks, enabling unified communications with security and personalization for collaboration and converged CRM solutions. LiteScape's applications uniquely connect solutions from disparate vendors to enable users to link business applications to any IP device. Founded in 2004, the company is privately held and primarily funded by SOFTBANK Capital, Telesoft Partners and Blumberg Capital. In additional to being a certified WebEx and Microsoft partner, LiteScape has strong global relationships with Cisco, Avaya and many resellers, including AT&T and Bell Canada. For additional information, please visit www.litescape.com or email info@litescape.com.

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